

# Now it's easier than ever to say "yes" to more small business loans!

The Osage Nation Small Business Program helps lenders make more secure loans.

# **ELIGIBILITY REQUIREMENTS**

- Businesses located in Osage County
- Businesses in the U.S. if owned by Osage Nation members, or benefit the Osage Nation
- Fewer than 750 employees
- Loans for working capital, construction, equipment or real estate
- Ineligible projects include those with guarantees from other federal programs, and passive real estate, unless total project is under \$500,000

### **KEY TERMS - LOAN PARTICIPATION**

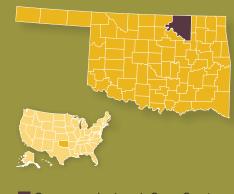
- The program will assume primary risk, by subordinating the collateral position
- The program will purchase up to 50% of the total loan amount
- The program can support loans as small as \$10,000 and as large as \$20 million
- Participations can range from \$5,000 to \$2 million, within our participation limits
- Participations have terms up to 10 years
- Fee to borrower typically no more than 1% of total loan and can be financed

# **PROCESS**

- Lenders implement their regular loan qualification process and apply to the program on behalf of the businesses they determine merit support
- The program team assesses the proposed deals against the eligibility criteria
- If approved, then lenders close and manage each loan
- Banks can receive CRA credit for these loans
- The program works at the speed of business, approving projects in 3-5 days

The Osage Nation **Small Business Program drives** economic development and job creation by helping small businesses access the financing they need. With funding from the **U.S. Treasury's State Small Business Credit** Initiative (SSBCI), the program provides credit support to bankers that reduce the risk on their loans.

# **ELIGIBILITY**



- Osages + any business in Osage County
- Osages throughout Oklahoma
- Osages living anywhere in the US